

Charles Vanchieri

Project Manager | Team Leader

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Summary

Results-driven Project Manager with over 10 years of experience leading cross-functional teams and delivering successful projects across diverse industries. Known for strong leadership, effective collaboration, high level work ethic, exceptional emotional intelligence, and strategic relationship development. Proven track record in leading remote teams in multiple time zones, launching successful products from inception to completion, and implementing effective solutions to enhance communications and organization.

Experience

Senior Project Manager | Zunkz

DeFi Members Rewards Program | Remote | Nov 2021 - Current

- Lead a remote team of 9 that focus on networking, marketing, strategy, analysis, support, and developments
- Manage the projects financials, including treasury, budgets, payrolls, ensuring optimal resource allocation
- Using Agile & Waterfall methodologies successfully developed and delivered 5 new product releases on time and within budget
- Led the development and implementation of a members DAO, increasing stakeholder engagement in project decisions
- Orchestrated the launch of a new interactive website and loyalty program, resulting in a 30% increase in member engagement
- Implemented multiple customer support channels, improving team efficiency and member satisfaction
- Strategized and implemented online social campaigns, increasing the projects public interest and engagement prior to product releases

Founder & Project Manager | HealthEgo

Health & Fitness Social Platform | Remote | Mar 2016 - Dec 2022

- Spearheaded the creation, development, and release of a health & fitness social media app
- Managed a team of outsourced developers through multiple product release phases
- Ensured that development milestones and releases were met on time and within budget
- Cultivated and engaged an online social community through Discord, X, and Instagram
- Successfully launched iOS and Android apps

Technical Project Manager | GreatLyfe

Marketplace for Health and Wellness Services | San Jose, CA | Sep 2015 - Mar 2016

- Led, organized, and managed a remote development team responsible for website developments, content creation, and product execution
- Developed and maintained a detailed project plan, ensuring on-time and on-budget delivery of milestones
- Designed website layouts, functionalities, and supervised the development team releases to ensure timely completion

Personal Training Department Manager | Equinox Health Club

Health & Fitness Club | Palo Alto, CA | Dec 2012 - Sep 2015

- Led a team of 3 managers and 45 trainers, implementing a performance management system that increased department revenue by 15%
- Managed multiple concurrent projects to improve department efficiency and client satisfaction
- Conducted daily, weekly, and monthly meetings with managers and staff to manage KPIs and employee performance
- Led the hiring process, conducted employee strategic meetings, and developed action plans for team members as necessary
- Conducted regular project status meetings and produced reports for senior management

Education

Data Science & Computer Engineering | Bloom Institute of Technology

Online | Jul 2019 - Feb 2021

- Data analysis, engineering, modeling, machine learning, computer science, Python

BS Environmental Science | University of Redlands

Redlands, CA | Sep 2003 - May 2007

- Bachelor of Science in Environmental Science with a focus in Sustainable Architecture

Strengths

Communication

Excellent verbal and written skills, experienced in technical writing, presentations, and 1 on 1s.

Technical Analysis

Strong data analysis skills to assess risk management, project parameters, strategic releases, and employee performance reviews.

Strategic Planning

Develop and execute detailed strategies for social media marketing and technical development releases.

Problem Solving

Implement creative solutions to identify and resolve managerial and technical product issues, improving performance and overall efficiency.

Management Skills

·Goal setting ·Research ·Strategic thinking ·Business development
·Collaboration ·Time management ·Networking ·Streamlining
·Communication ·Flexibility ·Problem-solving · Stakeholder management
·Empathy ·Adaptability ·Mentoring ·Troubleshooting
·Constructive feedback ·Change Management ·Agile ·Waterfall ·Lean Six Sigma

Technical Skills

·Microsoft Office ·Google Workspace ·Slack ·Zoom ·Asana ·Jira ·Trello
·Notion ·Monday ·SaaS ·Salesforce ·Zendesk ·Hubspot ·GitHub
·Figma ·Python ·SQL ·HTML ·Blockchain

Achievements

Angel Investor Acquisitions

Secured \$200,000 in funding for GreatLyfe through strategic angel investments fueling the ongoing product developments.

Member Rewards Platform

Developed a unique members rewards platform on the blockchain for Zunkz, resulting in a drastic increase in user engagement and a significant reduction in existing stakeholders.

Communication Systems Upgrade

Implemented multiple communication channels improving team response times, increasing member communications, and enhancing overall communication efficiency within the team.

Budget Plan Optimization

Led a successful budget overhaul for Zunkz to maximize resources, increase development efficiency, prioritize team production, and secure the project's longevity.

Courses

Business Administration | University of Riverside

Riverside, CA | Sep 2008 - Jun 2009

- Centered around employee behavior, motivation, negotiation, team development, strategic change, competitive environments, corporate strategy alliances, strategic implementations

Business Operations | University of Riverside

Riverside, CA | Sep 2008 - Jun 2009

- The efficient integration of information and processes across suppliers and vendors, manufacturers and distributors

Passions

Technology

Intrigued in the latest technologies, product research, and technological advancements.

People

Keen on learning and understanding more about people from all backgrounds and different cultures.

Environment

Interested in understanding the many ways of living and producing sustainably.